



NAIRO

National Association of Independent Review Organizations

ANNUAL CONFERENCE

MARCH
23-25, 2027



SAN ANTONIO,
TEXAS

SADDLE UP!

INDEPENDENT MEDICAL
REVIEW ROUNDUP

Here you will find everything needed to sponsor the:

2027 NAIRO Annual Conference
“Saddle Up! Independent Medical Review Roundup”

Please review all information prior to completing forms.
As the conference program develops, we'll share additional info.
In the meantime, let us know if we can provide assistance.
Thank you for your support!

SPONSOR INFORMATION AND REQUIREMENTS

CONFERENCE INFORMATION

Each year, NAIRO and its member companies stage an annual industry conference. The theme for this year's three-day event is ***"Saddle Up! Independent Medical Review Roundup"*** and will address the latest developments and trends in independent medical review and utilization review. The conference delivers in-depth educational content, along with networking opportunities to meet and exchange ideas with others in the industry.

SPONSOR TABLE DISPLAY

Each exhibit will consist of a table and up to two chairs. There is typically enough space for promotional items (brochures, Sponsor-provided logo overlay, etc.). We will have more details about backdrop dimensions and other display requirements as we approach the Conference.

SPONSOR TABLE SCHEDULE

The schedule for the exhibit tables has been developed to coincide with break times and should allow for the greatest amount of visibility.

SPONSOR LOGO

A high resolution Sponsor logo is due to **admin@nairo.org** at your earliest possible convenience but no later than January 11, 2027 to be included in the Conference Marketing Materials. NOTE: your logo will not be included until your Sponsorship payment has been received.

SPONSORSHIP DEADLINES

- **Agreement form and Payment due January 11, 2027**
- **Sponsor logo due to admin@nairo.org January 11, 2027**
- **Registration form(s) for on-site attendee(s) by January 11, 2027**

CONFERENCE REGISTRATION

Sponsors and exhibitors may register for the event online at www.nairo.org. If your sponsorship package includes complimentary registration(s), you will be issued a discount code to be used with the online registration form.

All times are tentative. Final set-up and dismantle hours will be provided at a later date.

RULES AND REGULATIONS

1. The Sponsor is solely responsible for all costs incurred for the exhibit display and any giveaways.

2. Security & Liability: NAIRO will not provide security services. Providing security for exhibits, Sponsor property and for Sponsors themselves, as well as for their employees, agents, representatives and guests, shall be the sole responsibility of the Sponsor. The Sponsor agrees to hold NAIRO and the hotel harmless and to indemnify NAIRO and the hotel against claims or liability arising out of the actions, fault or negligence of the Sponsor, its agents or employees, prior to, during and after the conference. NAIRO and the hotel shall not be responsible for any loss, damage or injury that may happen to the Sponsor or the Sponsor's agents, patrons, guests, employees or property from any cause whatsoever (unless occasioned by the sole willful or gross negligence of NAIRO or the hotel) prior to, during or subsequent to the Conference period. The Sponsor hereby releases NAIRO and the hotel from, and agrees to indemnify them against, any and all claims for such loss, damage or injury.

3. Damage to Property: The Sponsor, its agents, guests or patrons shall not injure, mar nor in any manner deface the hotel premises or equipment therein, and shall not cause or permit anything to be done whereby the hotel or its equipment shall be in any manner injured, marred, unduly soiled, defaced, lost, stolen or otherwise removed from the building, and will not drive, or permit to be driven, nails, hooks, tacks or screws into any part of the hotel, and will not make nor allow to be made, any alterations of any kind therein. Should any of the hotel's equipment used by the Sponsor in the conduct or operation of the exposition be damaged, lost or stolen, the Sponsor will promptly pay for the equipment by cash or certified check.

4. Signs & Posters: The Sponsor agrees that it will not post or exhibit signs, advertisements, posters or cards of any description inside, in front of or on any part of the hotel without written consent

5. Public Policy: All companies or individuals exhibiting at the conference are participating at the exclusive discretion of NAIRO and must abide by all local codes, rules, regulations and ordinances, including fire regulations, and must abide by the directions and instructions presented by official NAIRO and hotel personnel. The Sponsor understands that any violations of these policies may result in the immediate closing and removal of the Sponsor's table.

6 Eligible Exhibits & Restrictions: NAIRO reserves the right to accept or reject without reason any exhibit agreement received. NAIRO also reserves the right of exhibit space reassignment.

7. Exhibit Floor Access: NAIRO reserves the right to limit access to the exhibit tables to anyone during times the space is not officially open.

8. Use of Exhibition Space: Sponsors shall reflect their company's highest standards of professionalism while maintaining their tables during exhibit hours. No Sponsor shall assign, sublet or share table space without the permission of NAIRO.

9. Exhibition Sales Policy: No firm or organization is permitted to engage in direct sales activities within the exhibit area without the expressed written approval of NAIRO.



HYATT REGENCY SAN ANTONIO ACCOMMODATIONS

A block of rooms is set aside for NAIRO Conference attendees at discounted rates. Reservations must be made via website or phone on or before **Monday February 22, 2027**.

Hotel reservations may be made, modified, or canceled by calling the venue. We will also have a custom booking link available on the NAIRO website.

Reservations can be made directly with our venue by calling the Hotel's Reservation Department at 877-803-7534. In doing so, please request the GROUP rate for NATIONAL ASSOCIATION OF INDEPENDENT REVIEW ORGANIZATION.

REMINDER

Reservations must be made on or before February 22, 2027 to qualify for group rates.

CONTACT INFORMATION

To assist with any last minute questions or concerns, the following list of contacts is at your disposal:

Hotel Contact Phone:
(210) 222-1234

NAIRO Office contact
admin@nairo.org

PRE-SHIPING PROCEDURES

We will provide this information as we get closer to the conference.

ATTIRE

Attire for our Conference is business casual. Weather in San Antonio for the time of the Conference is predicted as follows (please plan accordingly):

In mid-March, San Antonio, Texas, experiences pleasant spring weather, with average daily highs in the mid-to-upper 70s°F and lows in the low 50s°F. It is generally sunny but can be windy, with comfortable conditions for outdoor activities.



SPONSOR LEVELS

Platinum: \$15,000

1 available

- Inclusion in Member dinner with special recognition as an Official Conference Premier Sponsor
- Included in Welcome Reception and recognized as Premier Sponsor
- Full advertising on NAIRO website and all marketing material as Premier Sponsor
- Inclusion on all social media and marketing events as a Premier Sponsor (Save the Date, Reminders, Open Invitations, announcements, etc.)
- Branding on Conference signage
- Introduction at start of Conference with opportunity for presentation and/or demonstration (10 minutes)
- Exhibit Table Display Opportunity (12ft table)
- Premier listing in Conference Marketing efforts
- Provided attendee list
- Free Registration for 5

Gold - Reception: \$10,000

2 available

- Inclusion in ALL marketing efforts for event
- Included in Welcome Reception and recognized as Gold Sponsor
- Full advertising on NAIRO website and all marketing material as Gold Sponsor
- Tagging on all social media
- Branding on Conference signage
- Presentation Opportunity (10-minute max) during Conference
- Exhibit Table Display Opportunity (6ft table)
- Gold listing in Conference Marketing efforts
- Provided attendee list
- Free Registration for 4
- Full branding and highlighting at one of the Conference receptions

Silver - Lunch: \$7,500

2 available

- Included in Welcome Reception and recognized as a Silver Sponsor
- Full advertising on NAIRO website and all marketing material as Silver sponsor
- Tagging on all social media
- Branding on Conference signage
- Presentation Opportunity (10-minute max) during Conference
- Silver listing in Conference Marketing efforts
- Exhibit Table Display Opportunity (6ft table)
- Provided attendee list
- Free Registration for 3
- Full branding and highlighting at the Conference

Bronze - Breakfast: \$5,000

3 available

- Included in Welcome Reception and recognized as a Bronze Sponsor
- Advertising on NAIRO website and all marketing material as Bronze Sponsor
- Tagging on all social media
- Branding on Conference signage
- Bronze listing in Conference Marketing efforts
- Exhibit Table Display Opportunity (6ft table)
- Provided attendee list
- Free Registration for 2
- Full branding and highlighting at 1 Breakfast



SPONSOR LEVELS CTD.

Break: \$3,500

4 available

- Included in Welcome Reception and recognized as a Break Sponsor
- Advertising on NAIRO website and all marketing material as Break Sponsor
- Tagging on all social media
- Branding on Conference signage
- Listing in Conference Marketing efforts
- Exhibit Table Display Opportunity (6ft table)
- Provided attendee list
- Full branding and highlighting at one Break
- Free Registration for 2
- Two morning and two afternoon breaks available

Technology: \$3,500

4 available

- Included in Welcome Reception and recognized as a Technology Sponsor
- Signage at the Registration Desk with the WiFi Password
- Advertising on NAIRO website and all marketing material as Technology Sponsor
- Tagging on all social media
- Branding on Conference signage
- Listing in Conference Marketing efforts
- Exhibit Table Display Opportunity (6ft table)
- Provided attendee list
- Registration for 2

Exhibitor: \$2,000

- Exhibit Table Display Opportunity (6ft table)
- Branding in Conference Marketing efforts
- Free Registration for 1

Branding / Ad Only: \$1,000

NAIRO Members only

- Branding in Conference Marketing efforts

Branding / Prize: \$1,000

NAIRO Members only

- Donate a prize up to \$1,000 in value to be awarded to a conference attendee (any difference in value will be paid to NAIRO to equal \$1,000)
- Participate in the prize drawing on the final day of the conference
- Branding in Conference Marketing efforts



SPONSORSHIP AGREEMENT FORM

2027 NAIRO Conference:

“Saddle Up! Independent Medical Review Roundup”

March 23-25, 2027 - San Antonio, TX

As a Sponsor / Exhibitor of the NAIRO Conference, your logo will be included on all marketing materials once your Sponsorship payment has been received by NAIRO. **Please forward a high resolution version of your logo to admin@nairo.org at your earliest convenience** but no later than January 11, 2027.

Please return the completed Sponsorship Agreement Form to admin@nairo.org along with Sponsorship payment by January 11, 2027. Sponsorship checks may be mailed to:

NAIRO

230 Washington Avenue Extension

Suite 101

Albany, NY 12203

Company / Organization

(Please print exactly as name should appear in all marketing efforts)

Contact Name:

Title:

Address:

City:

State:

Zip:

Phone:

Email Address:

Please select the sponsorship you are interested in:

- | | | |
|--|---|--|
| <input type="checkbox"/> PLATINUM: \$15,000 | <input type="checkbox"/> SILVER - LUNCH: \$7,500 (2 available) | <input type="checkbox"/> BREAK - \$3,500 (4 available) |
| <input type="checkbox"/> GOLD - RECEPTION:
\$10,000 (2 available) | <input type="checkbox"/> BRONZE - BREAKFAST: \$5,000
(3 available) | <input type="checkbox"/> EXHIBITOR: \$2,000 |
| | <input type="checkbox"/> TECHNOLOGY - \$3,500
(4 available) | <input type="checkbox"/> BRANDING / PRIZE: \$1,000
(NAIRO Members only) |
| | | <input type="checkbox"/> BRANDING: \$1,000
(NAIRO Members only) |

Sponsorship Payment

An invoice will be emailed to the designated contact listed above. Payment is due by January 11, 2027. Please note that check and ACH payments are preferred, however all major credit cards are accepted.

Credit card payments will be assessed a 4% processing fee.

Table Assignment

Tables will be assigned at the sole discretion of NAIRO and will be on a first-paid, first-served basis.

Sponsorship Agreement Forms and Payment due January 11, 2027.



TENTATIVE CONFERENCE SCHEDULE

Day 1: Tuesday, March 23

7:00am - 5:00pm	Registration
8:00am - 10:00 am	NAIRO Board and Membership Meeting
10:15am - 10:45pm	Welcome Session: NAIRO President and Vice President / Conference Chair Platinum Sponsor Presentation
10:30am - 11:25am	Educational Session #1
11:30am - 11:40am	Silver Sponsor Presentation
11:30am - 12:30pm	Lunch
1:00 pm - 1:45 pm	Educational Session #2
1:45pm - 2:30pm	Educational Session #3
2:30pm - 3:00pm	Break
3:00pm - 3:45pm	Educational Session #4
5:00pm - 7:30pm	Welcome Reception Gold Reception Sponsor Presentation

Day 2: Wednesday, March 24

7:00am - 9:00am	Breakfast / Registration
9:00am - 9:45 am	Educational Session #5
9:45am - 10:00am	Break
10:00am - 10:45am	Educational Session #6
10:45am - 11:30am	Educational Session #7
11:30am - 11:40am	Silver Sponsor Presentation
11:40am - 1:00pm	Lunch
1:00pm - 1:45pm	Educational Session #8
1:45pm - 2:30pm	Educational Session #9
2:30pm - 3:00pm	Break
3:00pm - 3:45pm	Educational Session #10
3:45pm - 4:30pm	Educational Session #11
5:30pm - 7:00pm	Cocktail Reception Gold Cocktail Reception Sponsor Presentation
Dinner on your own	

Day 3: Thursday, March 25

7:00am - 8:00am	Breakfast
8:00am - 9:15am	Educational Session #12
9:20am - 9:35am	Break
9:35am - 10:30am	Educational Session #13
10:30am - 10:45am	Give-aways
10:45am - 11:00am	Closing Remarks

